

Earnings Presentation Quarter Ended September 30, 2021

BIRTH

CALIFORNIA DE LA CONTRACTA

November 11, 2021

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This presentation also contains historical data about the dry bulk trade and the dry bulk market. These figures have been compiled by the Company based on available data from a variety of sources like broker reports and various industry publications or represent Company's own estimates. The Company exercised reasonable care and judgment in preparing these estimates, however, the estimates provided herein may not match information from other sources.

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2021 Third Quarter Financial Highlights

	C	23 2021	91	M 2021	
Net Revenues	\$19.5m		\$42.1m		
Net Income	\$11.8m		\$15.1m		
Adj. Net Income Attributable to Common Shareholders ⁽¹⁾	\$10.1m	\$3.79/share diluted	\$18.0m	7.29/share diluted	
Adj. EBITDA ⁽¹⁾	\$13.0m		\$26.3m		
Change year over year			Y-o-Y Change		
Net Revenues		186%	165%		
Adj. EBITDA		362%	1,326%		

(1) See press release of November 10, 2021 for reconciliation of Adj. Net Income / (Loss) Attributable to Common Shareholders to Net Income / (Loss) and Adjusted EBITDA.

The main adjustments for Q3 2021 between Net Income and Adjusted Net Income Attributable to Common Shareholders are due to a \$1.7 unrealized gain on Forward Freight Agreement ("FFA"). For the 9M 2021 results, adjustments include, \$2.2m unrealized loss in derivatives, and \$1.65m loss on debt extinguishment



≻ S&P:

- M/V Good Heart acquired by EuroDry on September 22, 2021 for \$24.5m
 - Financed partly by own funds and partly by a bank loan of \$22 million drawn together with M/V Starlight

> Chartering:

- Alexandros P: fixed for 80-90 days at 25,250/day for the first 65 days and \$31,000/day thereafter
- Good Heart: fixed for 40-50 days at \$32,750/day for the 47 days; thereafter, fixed for 16-18 days at \$33,000/day
- Pantelis: fixed for 5-7 months at \$30,250/day
- Tasos: fixed for 80-90 days at \$28,500/day
- Starlight: Extended for a minimum period until October 2022 at a hire of 98.5% of BPI 4TC

FFA contracts:

- Settled 90 days in Q3 (the equivalent of one Panamax vessel) originally sold at \$12,550/day with a loss of \$1.66m
- There remain another 90 days to be settled in Q4 originally sold at \$12,550/day too
 - $\circ~$ The valuation of the Q4 days as of September 30, 2021 was negative \$2.68m
- Sold 90 days in Q1 2022 at \$31,500/day and, subsequently, closed the position at \$23,200/realizing a gain of about \$0.7m

> Dry-dockings and repairs:

• No dry-docking during the quarter

➤ Funding:

- Up to September 30, 2021, we have raised approximately \$9.2m of net proceeds by issuing 315,763 shares through our ATM which were used to partly finance the acquisition of M/V Good Heart
- Our Board of Directors decided to redeem our outstanding Series B Preferred Shares at par using approximately \$13.6 million from the funds we generated during the quarter. The redemption is expected to take place within the fourth quarter of 2021



The Fleet

EuroDry's fleet, is comprised of 9 vessels with an average age of ~12.4 years and a carrying capacity of 669k dwt



2x Kamsarmaxes Avg. Age: 4 years Carrying Capacity: 164k Dwt



5x Panamaxes Avg. Age: 19 years Carrying Capacity: ~378k Dwt



2x Ultramax Avg.age: 5.5 years Carrying Capacity: 124.6k Dwt

		Name	Туре	Size (dwt)	Year Built	Country of Build
		Current Fleet				
	(Ekaterini	Kamsarmax	82,000	2018	China
ter)	Xenia	Kamsarmax	82,000	2016	China
Cluster 人		Alexandros P	Ultramax	63,500	2017	China
		Good Heart	Ultramax	62,996	2014	China
i	ſ	Blessed Luck	Panamax	76,704	2004	Japan
s		Eirini P	Panamax	76,466	2004	Japan
Cluster $\overline{\Lambda}$	\rangle	Starlight	Panamax	75,845	2004	Japan
0		Pantelis	Panamax	74,020	2000	Japan
		Tasos	Panamax	75,100	2000	Japan
		Total	9 vessels	668,631	12.4 yrs avg age	

Fleet is built around two clusters:

- 1) High quality Japanese vintage Panamaxes with no risk of technological obsolescence
- 2) Own-contracted newbuildings in quality Chinese yards, and a high quality second hand Ultramax vessel, all of which are highly efficient eco designs with very attractive commercial characteristics in term of fuel efficiency and operating requirements



Modern/NB

Panamax

50% in Q4 of 2021 including FFA contracts, about 10% coverage in 2022

(excludes ships on index charters which are open to market fluctuations but have secured employment

	2021						2022																	
Ja	Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec					Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec						
		Q1			Q2			Q3			Q4			Q1			Q2			Q3			Q4	



(*) Have sold 90 days in each Q3/Q4 (one vessel equivalent at \$12,550/day)



Market Highlights Q3 – 2021

\$/day							
Spot Rates	Kamsarmax – 82k	Panamax - 72k	Supramax – 58k	One Year TC rate	Kamsarmax – 82k	Panamax - 75k	Supramax - 58k
Q3 -2021 Average	33,501	31,731	33,635	Q3 -2021 Average	29,423	27,231	26,817
Q3 - 2021 last day				Q3 - 2021 last day			
(Sept 30)	35,700	34,200	35,363	(Sept 30)	31,500	29,250	29,000
Nov 05 - 2021	28,625	27,063	26,925	Nov 5 - 2021	23,750	21,500	20,625





- > According to Clarksons the secondhand bulk carrier vessel price index increased by approximately 17% during Q3 2021
- > NB prices have increased to more than \$37m and \$34m for Kamsarmax and Ultramax vessels respectively
- The fleet has grown by 3.4% year-to-date



Source: Clarksons Research





Real GDP (% p.a IMF)	2015	2016	2017	2018	2019	2020	2021e 2022e 2023e					
USA	2.6	1.5	2.3	2.9	2.3	-3.4	6.0(7.0) 5.2(4.9) 1.7(1.4					
Eurozone	2.0	1.8	2.4	1.8	1.2	-6.3	5.0(4.6) 4.3(4.3) 1.4(1.9					
Japan	0.5	1.0	1.8	1.0	0.7	-4.6	2.4(2.8) 3.2(3.0) 0.5(1.1					
China	6.9	6.7	6.8	6.6	6.1	2.3	8.0(8.1) 5.6(5.7) 4.9(5.4					
India	7.6	7.1	6.7	7.1	4.2	-7.3	9.5(9.5) 8.5(8.5) 6.1(6.8					
Russia	-3.7	-0.2	1.8	2.3	1.3	-3	4.7(4.4) 2.9(3.1) 1.6(2.1					
Brazil	-3.8	-3.6	1.1	1.1	1.1	-4.1	5.2(5.3) 1.5(1.9) 2.1(2.1					
ASEAN-5	4.8	4.9	5.3	5.2	4.8	-3.4	2.9(4.3) 5.8(6.3) 5.4(5.7					
World	3.4	3.2	3.7	3.6	2.9	-3.1	5.9(6.0) 4.9(4.9) 3.3(3.5					
Dry Bulk Trade (% p.a.)												
Tonmiles	1.1	2.1	4.8	2.7	0.4	0.8	4.6(4.3) 2.3(2.2) 2.5(2.5					

Global recovery continues, albeit quite weakened than previous forecasts

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Sources: Clarksons Research, IMF, Company

GDP: Figures in parentheses for 2021,2022 and 2023 indicate IMF forecasts as of (Jul-2021). Updated 2020/2021/2022/2023 figures based on Oct – 21 publication F*Trade:* 2021/2022: Clarkson (Oct-21), 2023: Preliminary company estimates. Previous estimates in parenthesis from Clarkson (Jul-21). 2023 previous estimates in parenthesis are company estimates from Jul-21

Orderbook-to-Fleet Ratio, Drybulk Fleet

Orderbook as Percentage of Total Fleet Lowest Level of the Last 25+ Years





Source: Clarksons Research

Drybulk Fleet Overview







Large bulkers are still young

Large vessels dominate orderbook

Source: Clarksons Research

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Note: 1. In 2021 / 23 deliveries are given as percent of fleet of previous year calculated without accounting for scrapping, other removals or conversions

- Global recovery continues at a solid pace, despite new variants of COVID-19 and significant commodity and energy price increases, which may delay and reduce economic growth.
- The drybulk market has been on a strong trajectory on the back of highly supportive conditions in the commodity markets, having reached 11-year highs in Q3 2021.
 - However, the last month we have seen a slowdown in growth and, especially, of steel demand in China which has affected the whole market.
 - We expect earnings to remain volatile at high levels as the short & medium term outlook are positive and supported by one of the lowest orderbook ever!
- Ordering of new ships for 2023 deliveries is expected to be minimal due to lack of available slots in shipyards. In addition, the lack of clarity for the "fuel of the future" as not knowing the optimal ship for even 5 years out makes the placing of any new order an uncertain proposition.
- Overall, a steady recovery in dry bulk volumes alongside limited supply growth and positive global economic sentiment, should translate to firm improvements into 2022 and likely beyond. However, market conditions could remain volatile, as a number of risks remain around iron ore and coal trade and the eventual course of the COVID pandemic.
 - Congestion ease timing and the implementation of the new IMO environmental regulations from January 2023 onwards will be key elements in the direction of the market



Position on the Drybulk Market Cycle





1) 65k until Oct-98, 69k until Jan-07, 72k until Jan-12, 75k until Jan-19, 76k until Jan-21. 82k from January 21 onwards





Financial Highlights: Q3 and 9 months of 2020 and 2021

	Third C	Quarter	Change	Nine Months		Change
(in million USD except per share amounts)	2020	2021	%	2020	2021	%
Net Revenues	6.8	19.5	186%	15.9	42.1	165%
Net (Loss) / Income	0.5	12.1		(5.6)	15.1	
Preferred & Preferred Deemed Dividends	(0.4)	(0.3)		(1.2)	(1.0)	
Net (Loss) / Income attributable to Common Shareholders	0.1	11.8		(6.7)	14.2	
Interest & Finance Costs net (incl. interest income)	0.6	0.6		1.9	3.3	
Depreciation	1.7	2.0		4.9	5.4	
Unrealized Loss (Gain) On Derivatives	0.0	(1.6)		0.7	2.4	
Adjusted EBITDA ⁽¹⁾	2.8	13.0	362%	1.8	26.3	1,326%
Adj. Net (Loss)/Income attributable to Common Shareholders	0.1	10.1		(6.1)	18.0	
Adj. Net (Loss)/Income per share, basic	0.05	3.84		(2.70)	7.42	
Adj. Net (Loss)/Income per share, diluted	0.05	3.79		(2.70)	7.29	

(1) See press release of November 10, 2021 for Adjusted EBITDA reconciliation to Net income/(loss) and Cash Flow from Operations



		Third (Quarter	Nine Months		
(in million USD except per share amounts)		2020	2021	2020	2021	
Number of vessels		7.0	8.1	7.0	7.5	
Utililization Rate (%)						
Operati	ional ⁽¹⁾	98.9%	99.4%	99.6%	99.6%	
Comme	ercial ⁽¹⁾	100%	100%	100%	100%	
Ov	verall ⁽¹⁾	98.9%	99.4%	99.6%	99.6%	
(usd/day/vessel)						
Time Charter Equivalent (TCE) ⁽²⁾		11,873	28,103	8,927	22,232	
Operating Expenses						
Vessel Oper. Exp.exlc. D	D exp.	5,673	5,718	5,337	5,664	
G&A Exp	penses	724	777	858	846	
Total Operating Expenses		\$6 <i>,</i> 397	\$6,495	\$6,195	\$6,510	
Interest Ex	pense	957	746	972	820	
Drydocking Ex	pense	82	53	931	47	
Loan Repayments without Ba	alloons	1,905	2,329	2,486	2,658	
Preferred dividend i	n cash	633	368	625	416	
Breakeven/day		\$9,974	\$9,991	\$11,209	\$10,451	

- (1) Utilization Rate is calculated excluding scheduled off-hire (drydockings and special surveys) and vessels in lay-up. Scheduled offhire amounted to 0 days for the third quarter of 2020 and 2021 respectively, as well as for the 9m of 2021. 51.2 days of scheduled off-hire incurred in the first 9m of 2020
- (2) TCE calculation shows the gross rate the vessels earn while employed; it excludes periods during which the vessels are laid-up or off-hire for commercial or operational reasons
- (3) Preferred dividend in cash is presented as of the period the obligation to pay in cash was generated and accrued (previous presentations shown period when the actual payment took place)



2021 / 2022 H1 EBITDA Calculator

This slide provides a calculation tool for our shareholders and investors to assess the earnings potential in 2021 and the first half of 2022 in the current market environment

EBITDA Calculator - 2021 & 2022	Actual 9m	Q4	FY 2021	Q1 2022	Q2 2022
Number of vessels	7.5	9.0	7.9	9.0	9.0
Calendar (available) days	2046	828	2874	810	819
(A) Contracted EBITDA Contribution					
Contracted days	2038	325	2363	177	23
Coverage ⁽³⁾	99.6%	39.3%	82.2%	21.9%	2.8%
Average TC rate contracted (\$/day)	22,232	27,157	22,896	24,676	19,500
Actual / Contracted EBITDA (\$m)	26.3 ⁽¹⁾	6.3	32.5	3.0	0.3
(B) Open Days EBITDA Contribution					
Open or Index-linked Days Baltic Indices & FFA Rates ⁽²⁾		503	503	633	796
Supramax (\$/day)		30,241	30,241	21,706	21,225
Panamax (\$/day)		28,792	28,792	21,725	21,489
Average rate implied (\$/day)		29,960	24,164	22,409	21,707
"Open Days" EBITDA (\$m)		11.0	11.0	9.3	11.2
(C) FFA loss of 90 days in Q4 @\$12,550		-1.5	-1.5		
(A+B+C) Total EBITDA estimation (\$m)	26.3	15.8	42.1	12.3	11.5

EBITDA Calculation Assumptions (Q4 2021 – Q1-Q2 2022)

- a) The Kamsarmax index is defined as \$1,336 above the Panamax. Our Kamsarmax vessels earn a 5%-6% premium to the Kamsarmax index
- b) The 2004, Japanese-built Panamax vessels, earn almost 100% of the Panamax index; Our older Japanese Panamax vessels (two 2000s) we assume a discount of ~15% to todays index and FFAs; For our Ultramax vessels we assume 110% of the BSI-58
- c) OPEX and G&A/vessel/day at \$6,500
- d) Commissions of 5% on market rates



Sources: Company, Clarksons Research

Notes:

- 1) Includes FFA realized loss of about \$1.3m
- 2) Month of October has been taken from Clarksons (BPI 74, BPI 82 and BSI 58), the remaining (Nov/Dec/Q1/Q2 21/22) are based on FFAs as of November 10, 2021
- 3) In historical period difference of contracted and calendar days represents days off hire

Debt Repayment Profile & Cash Flow Breakeven Daily Rate



Cash Flow Break Even Estimate for the Next 12 months (\$/day)





Balance Sheet Highlights

EuroDry Capital Structure



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Notes

Assets

- Cash & Other assets: ~ \$26.1m
- Vessels book value: ~ \$130.6m
- Total assets (@ book value) ~ \$156.7m

Liabilities

- Bank & other debt: \$73.9m, ~ 47% of total book value of assets
- Preferred Equity: \$13.6m, ~ 8.6% of total assets
- Other liabilities: ~ \$7.5m, i.e. ~4.8% of total assets

Net Book Value

- Net Book Value: ~\$61.7m, or ~ \$22.3/share
- Estimated vessel market values about 51% higher than their respective book values suggesting an NAV/share around \$47/share
 - Every \$1m change in each vessel's value changes NAV/share by about \$3.2

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EuroDry Contacts



