

Earnings Presentation Full Year & Quarter Ended December 31, 2019

February 13, 2020

Forward-Looking Statements

Statements in this presentation may be "forward-looking statements" within the meaning of federal securities laws. The matters discussed herein that are forward-looking statements are based on current management expectations that involve risks and uncertainties that may result in such expectations not being realized. Actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements due to numerous potential risks and uncertainties including, but not limited to, the need to manage our growth and integrate additional capital, acquire additional vessels, volatility in the dry-bulk shipping business and vessel charter rates, our ability to obtain sufficient capital, the volatility of our stock price, and other risks and factors. Forward-looking statements made during this presentation speak only as of the date on which they are made, and Eurodry does not undertake any obligation to update any forward-looking statement to reflect events or circumstances after the date of this presentation.

Because forward-looking statements are subject to risks and uncertainties, we caution you not to place undue reliance on any forward-looking statements. All written or oral forward-looking statements by Eurodry or persons acting on its behalf are qualified by these cautionary statements.

This presentation also contains historical data about the dry bulk trade, the dry bulk and the dry bulk. These figures have been compiled by the Company based on available data from a variety of sources like broker reports and various industry publications or represent Company's own estimates. The Company exercised reasonable care and judgment in preparing these estimates, however, the estimates provided herein may not match information from other sources.

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2019 Fourth Quarter Financial Highlights

in \$m, unless otherwise indicated

| | Q4 2019 | |
|---|-----------|-------------------------------|
| Net Revenues | \$7.61m | |
| Net Income / (Loss) | \$1.39m | |
| Preferred Dividends | \$(0.36)m | |
| Net Income / (Loss) Attributable to Common Shareholders | \$1.03m | \$0.45 / share ⁽²⁾ |
| Adj. Net Income Attributable to Common Shareholders ⁽¹⁾ | \$0.98m | \$0.43 / share ⁽²⁾ |
| Adj. EBITDA ⁽¹⁾ | \$3.77m | |

⁽¹⁾ See press release of February 12th, 2020 for reconciliation of Adj. Net Income Attributable to Common Shareholders to Net Income and Adjusted EBITDA.



⁽²⁾ Basic and diluted

Chartering, Operational, S&P Highlights and Drydockings

Chartering:

- ➤ <u>Pantelis:</u> Fixed for about 20-25 days at \$6,000/day. Thereafter, extended at \$6,050/day (the actual TCE of these charters due to ballasting was \$5,150/day and is \$4,400/day, respectively)
- > Xenia: Extended present charter for about one year at 101% of BPI5TC with a floor of \$11,000/day

FFA contracts:

➤ Sold 90 days in Q4 equivalent to the open days of one Panamax ship at \$14,550/day beginning October and closed the position in November with a net profit of about \$115k which is the equivalent to about \$1,200 daily earnings on one panamax ship earnings for the whole of Q4

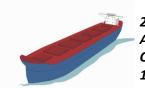
Dry-dockings and repairs this quarter:

➤ No drydocking or any other repairs

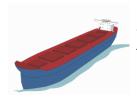


Current Fleet Profile

Current fleet is comprised of 7 vessels with an average age of 11.6 years and a carrying capacity of 528k dwt



2x Kamsarmaxes Avg. Age: 3 years Carrying Capacity: 164k Dwt



4x Panamaxes Avg. Age: 18 years Carrying Capacity: ~301k Dwt



1x Ultramax Current.Age: 3 years Carrying Capacity: 63.5k

Dwt

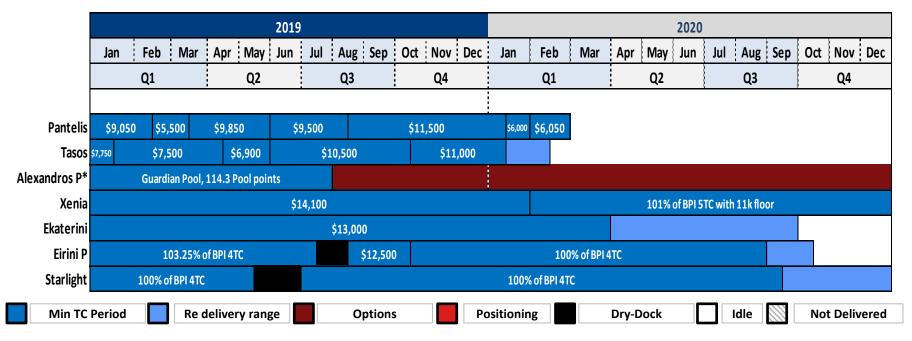
| Name | Туре | Size (dwt) | Year Built |
|--------------------|-----------|------------|--------------------|
| On the water fleet | | | |
| Ekaterini | Kamsarmax | 82,000 | 2018 |
| Xenia | Kamsarmax | 82,000 | 2016 |
| Alexandros P | Ultramax | 63,500 | 2017 |
| Eirini P | Panamax | 76,466 | 2004 |
| Pantelis | Panamax | 74,020 | 2000 |
| Starlight | Panamax | 75,845 | 2004 |
| Tasos | Panamax | 75,100 | 2000 |
| Total | 7 vessels | 528,931 | Average 11.6 years |



Vessel Employment Chart

Coverage: As of February 1, 2020: Abt 18% in 2020 (in terms of minimum fixed rate contracts)

(excludes ships on index charters which are open to market fluctuations but have secured employment)



(*) Owners' Option has infinite duration. However, it has to be tendered 3 months prior to having the vessel delivered back.



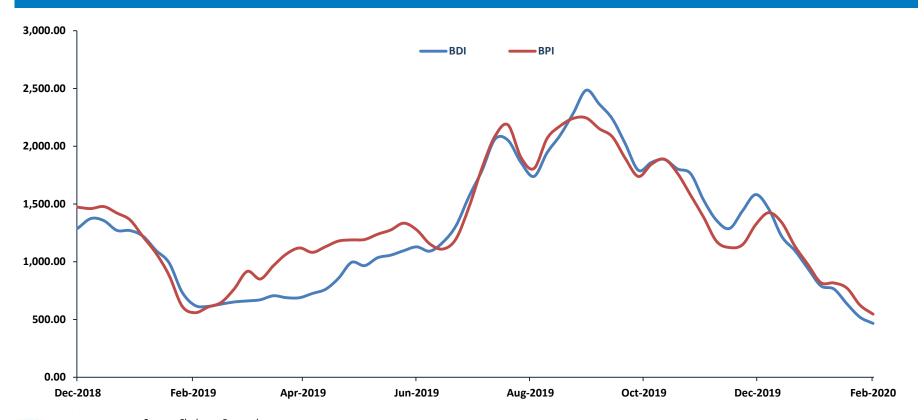
Market Highlights Q4 2019

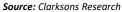
| \$/aay | | | |
|------------|--------------------|---------------|----------------|
| Spot Rates | Kamsarmax – 82k | Panamax - 72k | Supramax – 58k |
| Q4 -2019 | 42.752 | 44.400 | 44 207 |

| Average | 12,752 | 11,498 | 11,307 |
|---------------|--------|--------|--------|
| Dec 27th 2019 | 9,988 | 8,700 | 8,944 |

| One Year TC rate | Kamsarmax – 82k | Panamax - 75k | Supramax - 58k |
|---------------------------|--------------------|---------------|----------------|
| Q4 - 2019 Average | 13,110 | 11,783 | 12,538 |
| Dec 27 th 2019 | 12,250 | 10,750 | 9,875 |

BDI – BPI Index











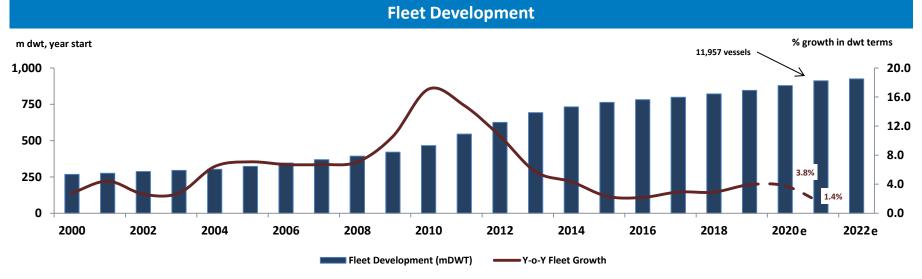
World GDP & Shipping Demand Growth

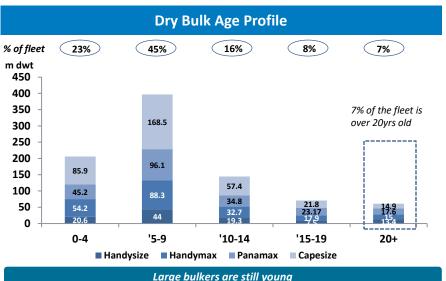
| Real GDP (% p.a IMF) | 2015 | 2016 | 2017 | 2018 | 2019p | 2020e | 2021 e |
|-------------------------|------|------|------|------|----------|----------|---------------|
| USA | 2.6 | 1.5 | 2.3 | 2.9 | 2.3(2.4) | 2.0(2.1) | 1.7(1.7) |
| Eurozone | 2.0 | 1.8 | 2.4 | 1.8 | 1.2(1.2) | 1.3(1.4) | 1.4(1.4) |
| Japan | 0.5 | 1.0 | 1.8 | 1.0 | 1.0(0.9) | 0.7(0.5) | 0.5(0.5) |
| China | 6.9 | 6.7 | 6.8 | 6.6 | 6.1(6.1) | 6.0(5.8) | 5.8(5.9) |
| India | 7.6 | 7.1 | 6.7 | 7.1 | 4.8(6.1) | 5.8(7.0) | 6.5(7.4) |
| Russia | -3.7 | -0.2 | 1.8 | 2.3 | 1.1(1.1) | 1.9(1.9) | 2.0(2.0) |
| Brazil | -3.8 | -3.6 | 1.1 | 1.1 | 1.2(0.9) | 2.2(2.0) | 2.3(2.4) |
| ASEAN-5 | 4.8 | 4.9 | 5.3 | 5.2 | 4.7(4.8) | 4.8(4.9) | 5.1(5.2) |
| World | 3.4 | 3.2 | 3.7 | 3.6 | 2.9(3.0) | 3.3(3.4) | 3.4(3.6) |
| | | | | | | | |
| Dry Bulk Trade (% p.a.) | | | | | | | |
| Ton-miles | 1.1 | 2.1 | 4.8 | 2.8 | 1.1(3.1) | 2.5(2.9) | 2.3(2.5) |

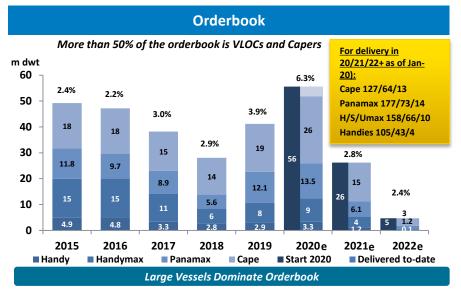
Trade and growth projections will likely be affected, especially in the case of China, due to the Coronavirus (Covid-19) situation as its effects on world growth and trade are yet to be fully assessed.



Drybulk Fleet Overview









Source: Clarksons Research

Outlook Summary – Bulkers

2019 Summary

- ➤ Since the beginning of 2019, rates for the Capesize vessels moved from below OPEX levels in Q1 to multi-year highs of above 40k daily in Q3! Panamaxes and Supraxes were much less affected by the Vale disaster and dropped much less before increasing again also to multi-year highs of about \$18,000/day and 15,000/day, respectively, by September, dropping by about 50% since then (and even further in Q1 2020)
- The accident in VALE's iron ore mine in Brazil was initially estimated to reduce Brazilian iron ore exports by 90mt annually until the mines come back to operation; however, a big part of the capacity has come back earlier than expected
 - Brazilian iron ore exports, the driver of the cape market, recovered from being 30% lower than a year ago in 2019H1 to being 15% lower than a year ago currently and improving....

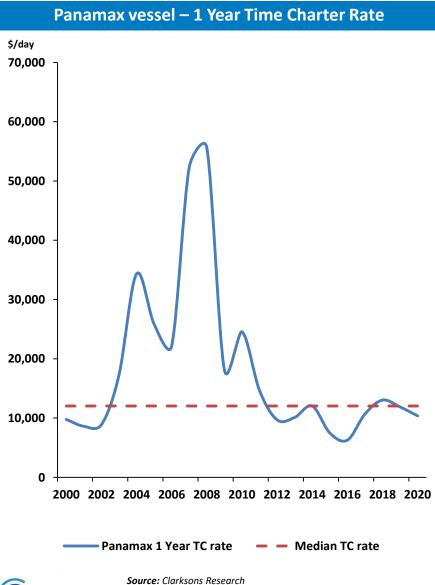
Outlook

- > 2020 started with new uncertainties in the market introduced by the coronavirus epidemic; its effects on world growth and seaborne trade are yet to be fully assessed but certainly will affect Q1 negatively
- For the whole of 2020 our supply/demand analysis shows a marginally balanced market which would suggest a generally unimpressive market. Positive or negative short term incidents and disruptions such as after effects of the introduction of cleaner fuels and other environmental regulations etc. can move the markets one way or the other
- Our analysis indicates that 2021 will be a promising year with higher demand than supply growth expected amidst a very low orderbook!
- > Longer term, iron ore trading volume growth is at risk due to the lack of further mining/production investments in both Australia and Brazil, the two major producers
- ➤ Coal imports despite the longer term concerns (due to the overall desire to reduce coal use) are expected to further grow in 2020, following an about 10% rise in Chinese coal imports in 2019, as electricity demand growth remains robust there and in other developing countries
- > Grain trade is expected to rebound following a much-desired trade agreement between China/US

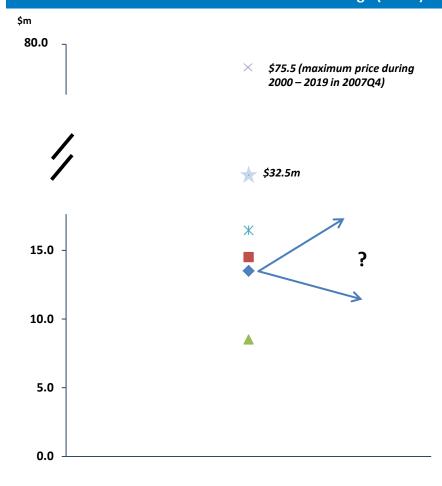


Source: Clarksons Research

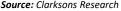
Position on the Drybulk Market Cycle



Panamax vessel – 10 Year Old Historical Price Range (09-19)



- ◆ Current Price Median Price ▲ Min. Price × Max. Price × Average
- Max. Price 2009-2019









Financial Highlights: Fourth Quarter and Twelve Months of 2018 and 2019

| | Fourth Quarter | | ter Change 12 months | | onths | Change |
|---|----------------|-------|----------------------|-------|--------|--------|
| (in million USD except per share amounts) | 2018 | 2019 | % | 2018 | 2019 | % |
| | | | | | | |
| Net Revenues | 7.0 | 7.6 | 8.8% | 24.5 | 27.2 | 11% |
| Net (Loss) / Income | 0.8 | 1.4 | | 1.1 | 0.0 | |
| Preferred & Preferred Deemed Dividends | (0.2) | (0.4) | | (0.6) | (1.9) | |
| Net (Loss) / Income attributable to Common Shareholders | 0.6 | 1.0 | | 0.6 | (1.9) | |
| Interest & Finance Costs net (incl. interest income) | 1.1 | 0.8 | | 2.9 | 3.7 | |
| Depreciation | 1.5 | 1.6 | | 5.4 | 6.5 | |
| Unrealized Loss (Gain) On Derivatives | 0.1 | (0.1) | | (0.0) | 0.4 | |
| Adjusted EBITDA ⁽¹⁾ | 3.5 | 3.8 | 8% | 9.4 | 10.3 | 9% |
| Adj. Net (Loss)/Income attributable to Common Shareholders | 0.7 | 1.0 | | 0.6 | (1.6) | |
| Adj. Net (Loss)/Income per share, basic and diluted | 0.31 | 0.43 | | 0.25 | (0.69) | |

⁽¹⁾ See press release of February 12th, 2020. for Adjusted EBITDA reconciliation to Net Income and Cash Flow from Operations.



Fleet Data for the Fourth Quarter and Twelve Months of 2018 and 2019

| | Fourth Quarter | | | 12 M | | | |
|--|----------------|--------|----|--------|--------------|----|--------|
| | | 2018 | | 2019 | 2018 | | 2019 |
| Number of vessels | | 6.3 | | 7.0 | 5.7 | | 7.0 |
| Utilization Rate (%) | | | | | | | |
| Operational ⁽¹⁾ | | 99.6% | | 100.0% | 99.6% | | 99.4% |
| Commercial ⁽¹⁾ | | 100.0% | | 100.0% | 100.0% | | 100.0% |
| Overall ⁽¹⁾ | | 99.6% | | 100.0% | 99.6% | | 99.4% |
| (usd/day/vessel) | | | | | | | |
| Time Charter Equivalent (TCE) ⁽²⁾ | \$ | 12,513 | \$ | 12,439 | \$ 12,484 | \$ | 11,190 |
| Operating Expenses | | | | | | | |
| Vessel Oper. Exp.excl. DD exp. | | 4,900 | | 5,128 | 5,193 | | 4,987 |
| G&A Expenses | | 897 | | 827 | 1,120 | | 882 |
| Total Operating Expenses | | 5,797 | | 5,955 | 6,313 | | 5,869 |
| Interest Expense | | 1,851 | | 1,218 | 1,390 | | 1,375 |
| Drydocking Expense | | 36 | | 108 | 699 | | 652 |
| Loan Repayments without Balloons | | 2,979 | | 2,384 | 3,418 | | 2,932 |
| Breakeven/day | \$ | 10,663 | \$ | 9,665 | \$ 11,820 | \$ | 10,828 |

⁽²⁾ TCE calculation shows the gross rate the vessels earn while employed; it excludes periods during which the vessels are laid-up or off-hire for commercial or operational reasons

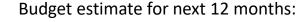


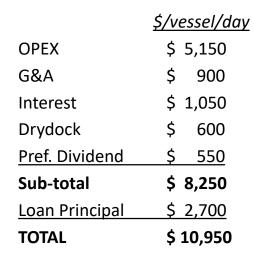
⁽¹⁾ Utilization Rate is calculated excluding scheduled off-hire (drydockings and special surveys) and vessels in lay-up. Scheduled off-hire amounted to 0 days for the fourth quarter of 2018 and 2019 and 43.7 days and 65.9 days for the first nine months of 2018 and 2019

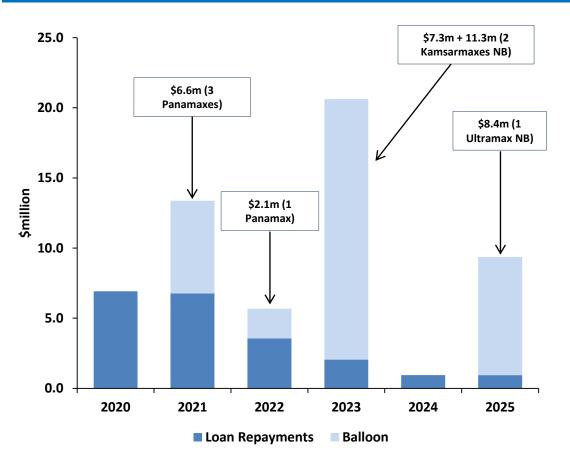
Debt Repayment Profile



Cash Flow Breakeven





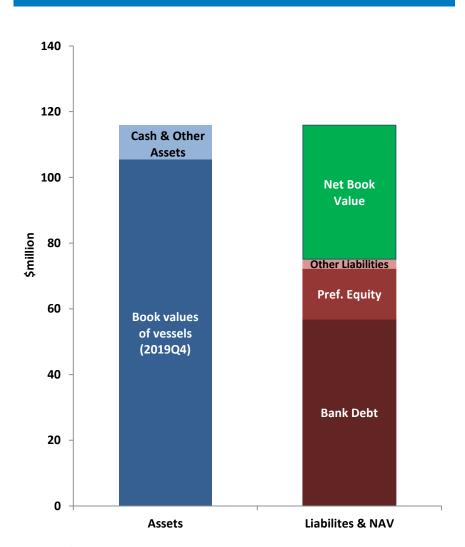


- As of December 31, 2019, EuroDry has outstanding debt of \$56.9 m with average margin of about 3.0%. Assuming LIBOR of 2%, our cost of senior debt is 5%, including the dividend preferred equity this increases to 5.9%
- We prepaid abt \$4.3m of Series B Preferred Shares in exchange of a decrease in the quarterly dividend rate to 9.25% (from 12%) till
 January 2021 when it jumps to 14%. Remaining amount of Series B Preferred Shares is abt \$15.4m



Balance Sheet Highlights





Notes

Assets

- > Cash & Other assets: \$12.2m
- ➤ Vessels book value: about \$105.5m roughly in line with the estimated market value as of Dec-2019, but values have declined in January 2020
- > Total assets (@ book value) ~ \$117.7m

Liabilities

- ➤ Bank & other debt: \$56.9m, i.e. ~ 48% of total book value of assets
- ➤ Preferred Equity: \$15.4, ~ 13% of total assets
- > Other liabilities: \$4.7m, i.e. ~4% of total assets

Net Book Value

- ➤ Net Book Value: ~\$40-41m, or, ~ \$17.7/share
 - ➤ as of end-December 2019 market value of fleet was close to its book value
- ➤ Every \$1m change in each vessel's value changes NBV/share by about \$3.00
- ➤ Decline of asset values during January 2020 of 5-10% brings NAV/share in the range of \$13-15/share
- ➤ Recent share price trading range of just below \$6.0 / share level represents a significant discount to the value of the company



EuroDry Contacts

